



# Incentive FM Group Ltd

Contact name: Martin Reed

Phone number: 0845 1477121

Email: martin.reed@incentive-fm.com

Web: www.incentive-fmgroup.com

Ownership: Private (owned by the staff)

Turnover: £92.3m (16/17)

Pre-tax profit: £2.17m (16/17)

Total Clients: 270

Staff: 93 Professional/management staff  
3,050 Technical/services operatives

## Service Profile

### FM Services

- ✓ Total FM
  - ✓ Integrated services packages
- Services provided by directly employed staff:
- ✓ Cleaning
  - ✓ Catering
  - ✓ Building services maintenance
  - ✓ Security
  - ✓ FM consultancy
  - ✓ Central help desk
  - ✓ Central monitoring 24/7
  - ✓ Project management
  - ✓ Relocation management
  - ✓ Grounds maintenance
  - ✓ Energy management

### Property Services

- ✓ Total property outsourcing
- Real estate management services
- Financing
- Asset management

### Business Services

- ✓ Office services
- ✓ Procurement
- IT/telecoms
- Serviced offices

### Major Contracts

#### Public sector:

- ✓ PFI/PPP
- ✓ Education
- ✓ Health
- ✓ Custodial/law enforcement
- Government department

#### Private sector:

- ✓ Real estate partnership
- ✓ Multi-site corporates
- ✓ Retail
- ✓ Leisure

### Geographical Coverage

- ✓ UK
- Continental Europe/Eire

### Selected clients

Bluewater Shopping Centre, Addleshaw Goddard, Liverpool FC, Cushman & Wakefield, The Nottingham Building Society, Somerset House Trust, Broadgate Estates, Hello Student, Dover Harbour Board, JLL, CBRE, Equiniti, Covent Garden, Royal Shakespeare Company.

### Company mission statement

To be the service provider in each of our disciplines who customers want to partner with, and people work for...

To exceed our stakeholder's objectives and deliver year on year growth by winning and keeping profitable business...

Our business combines enthusiasm with experience and our employees can work in an environment that is creative, sociable, hardworking and fun.

**Our core values are integrity, loyalty and respect.**



Incentive FM Group is developing and expanding its offer through its independent brands of;

- **Incentive Facilities Management**, total facilities management packages.
- **Incentive QAS**, contract cleaning and a wide range of contract and support services with National Reach.
- **Incentive Lynx Security**, manned guarding, remote monitoring and front of house services.
- **SWC Ltd.** window cleaning focused on high end commercial and retail premises and specialist cleaning at height.
- **Incentive Tec** - mechanical and electrical maintenance and projects across the UK
- **Incentive FM Consultancy**, client side advice in outsourcing and procurement
- **Incentive Carbon Management**, ESOS assessment and energy management.
- **Incentive Workspace** - Project management

and consultancy for building design, build, space planning and move management.

- **Incentive WES Fire and Security Ltd** - Specialist in design, supply, installation & maintenance for all types of Fire and Security systems.

Our proposition continues to give our customers the choice of TFM, packaged services or single service only from our specialist and independently managed sector specialists.

**Our Vision;**  
*to have people who love working for us and clients who love working with us*