

## Service Profile

### FM Services

- ✓ Total FM
- ✓ Integrated services packages  
Services provided by directly employed staff:
  - ✓ Cleaning
  - Catering
  - ✓ Building services maintenance
  - ✓ Security
  - ✓ FM consultancy
  - ✓ Central help desk
  - ✓ Central monitoring 24/7
  - ✓ Project management
  - ✓ Relocation management
  - ✓ Grounds maintenance
  - ✓ Energy management

### Property Services

- ✓ Total property outsourcing
- ✓ Real estate management services
- ✓ Financing
- ✓ Asset management

### Business Services

- ✓ Office services
- ✓ Procurement
- ✓ IT/telecoms
- ✓ Serviced offices

### Major Contracts

#### Public sector:

- ✓ PFI/PPP
- ✓ Education
- ✓ Health
- ✓ Custodial/law enforcement
- ✓ Government department

#### Private sector:

- ✓ Real estate partnership
- ✓ Multi-site corporates
- ✓ Retail
- ✓ Leisure

### Geographical Coverage

- ✓ UK
- ✓ Continental Europe/Eire

Contact name: John Maidment

Phone number: 020 7871 9100

Fax number: 020 7871 9101

Email: john.maidment@cbre.com

Web: [www.cbre.co.uk/services/business-lines/global-workplace-solutions](http://www.cbre.co.uk/services/business-lines/global-workplace-solutions)

Ownership: CBRE Inc

Turnover: 2016 Revenue: \$2,190m\*

Pre-tax profit: n/a

Staff: 3,000 Professional/management staff

Total Clients: 260

12,300 Technical/services operatives (\*CBRE EMEA total revenue, including GWS business)

#### Selected clients

MSD, IBM, University of East Anglia, Dunnhumby, AllianceBernstein

#### Company mission statement

Working in partnership with our customers to build advantage and shape the future.

Enabled by exceptional people, superior knowledge and a passion for service.

CBRE Global Workplace Solutions (GWS) is redefining 'Workplace' because we believe every place of work can become a competitive advantage for our clients. Productivity, reliability, engagement, quality, and brand - the workplace enables business results, whether work happens in an office, laboratory, manufacturing, retail or virtual location. No other company can match the depth and breadth of our experience across all types of work environments. We partner with each client to make real estate a meaningful contributor to organisational productivity and performance.

GWS is a division of CBRE which supports occupier clients, helping them turn their real estate into real advantage, through facilities, projects and real estate services. Our EMEA business supports clients all across Europe, the Middle East and Africa - even globally, depending on their portfolio. Customers range from

those with single iconic buildings and stadia, to international Fortune 500 companies, across every sector and workplace type.

GWS is uniquely positioned to deliver integrated, full service solutions, with its Facilities Management business delivering mechanical and electrical engineering, building fabric maintenance and facilities management services to clients across the UK and EMEA. GWS also provide specialist engineering in critical environments, Advisory & Transaction Services, Project Management and Workplace Consultancy.

Our goal is to enable people and portfolios to perform at their best; everywhere our clients operate. Whatever the size or location, we provide custom-made solutions and our teams work closely with clients. We understand that local requirements, cultures, and customary ways of getting work done differ. Recognising this, we tailor services by geography, workplace type, and desired outcomes. At the same time, our size and scale create agility. We have more local country resources, commercial models and service offerings than ever before. This means we don't just cover markets; we have the resources to solve problems and create value on the ground like no other company.

